

EXCLUSIVE PRICING FOR WIRELESS MESSAGING SERVICES PRESENTED
TO:

Broward County Co-Operative

July 1st 2004



Arch Wireless

South Florida District

Nation's Largest Wireless Messaging Company

July 1st ,2004

City of Fort Lauderdale
100 N. Andrews avenue
Fort Lauderdale Fl, 33301
Purchasing Division

Attn: Linda R. Wilson

Thank you for the opportunity to offer this proposal for your review. We are confident that our solution will meet your requirements.

As the nation's largest wireless messaging company, with over 4 million pagers in service, Arch wireless is uniquely qualified to serve your needs completely and reliably. In a world of changing technology we continue to provide the latest new products to our customers. Our offerings consist of a wide variety of packages to choose from. We can also customize solutions to address individual user's needs.

I am confident tha Arch Wireless can provide all **Broward County Co-Operative accounts** with superior service while also offering your organization outstanding value. We welcome the opportunity to provide you with any additional information you may require. Thank you for choosing Arch Wireless We look forward to offering your company the "newest" advance products in today's market that will provide solutions to your everyday needs.

Sincerely,

Kiara Marini
Priority Account Manager
(866) 277-8189
E-mail address: 8662778189@archwireless.net

KM/wr

I. Arch Overview

- ❖ Arch is the **Nation's largest wireless messaging company**, with over 4 million pagers in service today.
- ❖ Arch operates **a satellite system which increasing reliability, reducing pager response time, and enhancing dependability.**
- ❖ **Over 100 transmitters** in South Florida alone, from Key West to Vero Beach.
- ❖ Arch utilizes **the latest in wireless device technology.**
- ❖ **Arch can provide both new pager's from multiple manufacturers or refurbished equipment from Motorola,** This provides Arch with maximum purchasing power.
- ❖ Arch operates **900 MHz Flex transmission frequencies to serve every Client's messaging needs.**
- ❖ **Arch has established the standard for Customer Service in the industry.** Our corporate mission statement asserts that customer service satisfaction is our number one priority.
- ❖ **Arch has created a partnership with its customers,** providing employee programs at discounted rates, and more.
- ❖ **Arch's Nationwide Coverage and Two-Way Wireless Messaging Coverage** reaches from sea to sea, stretching across all 50 states.

II. Pricing



Wireless

Pricing Proposal

Broward County Co-Operative

<u>Product</u>	<u>Pricing per unit</u>	<u>Deductibles</u>
Local Digital Coverage (Unlimited Calls)	\$1.90 per month	\$25.00
Local Alpha Coverage (200 calls/ \$.25 overcall)	\$5.45 per month	\$40.00
Nationwide Digital Coverage (200 calls/\$.25 overcall)	\$16.95 per month	\$25.00
Nationwide Alpha Coverage (200 calls/\$.25 overcall)	\$34.95 per month	\$40.00

Additional Items

Pager Protection	Included
Statewide Coverage	No Charge
Mini Mail	\$1.00 per month for existing units only, Arch does not offer Mini Mail
Voicemail	\$3.00 per month
Voicemail Nationwide	\$5.00 per month
Toll Free Number	\$5.00 per month
Additional Line	\$1.00 per month
Group Calls	\$1.00 per month
Existing AlphaMates 2250	No Charge
Existing Windows Based Software	No Charge
July 1, 2004	



Wireless Company**Advanced Wireless Messaging Addendum****Pricing Proposal****Broward County Co-Operative**

Product	Pricingper Unit	Overcall Charge /Chararcter
-		
<u>T900 Unit</u>		
25K package	\$18.45	\$ 0.0007
75K package	\$27.45	\$ 0.0006
250K package	\$33.45	\$ 0.0005
UNLIMITED	\$38.45	N/A
<u>Timeport Unit</u>		
25K package	\$21.95	\$ 0.0007
75K package	\$30.95	\$ 0.0006
250 package	\$35.95	\$ 0.0005
UNLIMITED	\$39.95	N/A
<u>Optional Services</u>		
Paging W/ 800 Number	\$4.00	
Voicemail	\$3.00	
Operator Dispatch	\$7.50	
Loss/Damage Protection (T900)	\$2.95	\$45.00 deductible
Loss/Damage Protection (P935)	\$4.95	\$99.00 deductible

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